



## **Housing Urban Development (HUD) Section 4 Grant Program Request for Proposals**

### **About LISC**

The Local Initiatives Support Corporation (LISC) is dedicated to helping community residents transform distressed neighborhoods into healthy and sustainable communities of choice and opportunity — good places to work, do business and raise children. LISC is America's largest community development support organization. It provides financial, organizational, and management support to local organizations dedicated to revitalizing its community and improving the quality of life for its residents. LISC has a 30-year history of investing in both urban and rural communities in Washington State.

### **About HUD Section 4**

The Department of Housing and Urban Development (HUD) Section 4 funds are used to increase the capacity of experienced Community Development Corporations (CDCs) to carry out community development activities, build the capacity of smaller and emerging development organizations.

LISC is requesting proposals for projects that will contribute to develop and implement housing, economic, and/or community revitalization strategies of the City of Seattle and City of Tacoma. HUD Section 4 funds are focused on strategies, programs, and projects in distressed or gentrifying urban neighborhoods that will reduce economic or racial inequities among low and moderate income people or communities which include the following goals:

- Expand and scale the impact of affordable housing by investing in Real Estate Project Management that will develop affordable housing, permanent supportive housing & or preservation.
- Create pathways for low to moderate income individuals for wealth attainment by supporting Economic Development programs that support entrepreneurship, corridor revitalization, and job creation.
- Strengthen organizational development by providing training opportunities in the areas of program management and financial strength to increase CDC staff capacity.

### **Grant Allocation and Term**

Grants range from \$25,000-\$60,000. The grant period is twelve months.

### **Eligible Organizations**

The HUD Section 4 Capacity Building Program is exclusively for CDCs and Community Housing Development Organizations (CHDOs) serving the City of Seattle, which is located in King County, and City of Tacoma which is located in Pierce County. CDCs and CHDOs must be organized under Federal, State or local law to engage in community development activities (which may include housing and economic development activities) primarily within an identified geographic area of operation. The full checklist used to qualify CDCs and CHDOs can be viewed here <http://bit.ly/1qms8yz>

### **Deadline and Submission**

This Request for Proposals is by invitation only. All proposals should be submitted by **Tuesday July 31, 2018 at 11:59 PM PST**. Please submit an electronic version (Microsoft Word or PDF) to [PJulio@lisc.org](mailto:PJulio@lisc.org)

### **Informational Webinars**

Informational Webinars will be hosted on Tuesday July 17th and Thursday July 19th at 11am. To register for the webinar please e-mail [pjulio@lisc.org](mailto:pjulio@lisc.org) by Friday July 6, 2018.

### **Additional Information**

For inquiries and or clarifying questions, please email Patricia Julio at [pjulio@lisc.org](mailto:pjulio@lisc.org).

*For more information about LISC: [www.lisc.org](http://www.lisc.org).*

# HUD Section 4 Request for Proposals Submission Requirements

## Section 1. Cover Sheet and Questionnaire

- See Appendix I

## Section 2. Organization and Program Information *(Please limit your answer to two pages)*

- Organization Profile (Provide the following general information about your organization):
  - Brief organization history
  - Strength of Staff and Board
  - Capacity to achieve overall purpose and goals of grant
  - If in a partnership, How do you see your organizations aligned with the proposed purpose and goals of the grant? What is the plan to build the capacity for the emerging organization?
- Purpose of the Grant - Provide a clear description of the overall purpose of this Grant, including a brief summary of how this Grant meets the Priorities outlined on Page 1 of the RFP.
- Expected Performance Outcomes – Refer to Appendix II  
HUD Section 4 Funding requires standard quantitative outputs be connected to the work of an organization. Appendix II provides the current list of outputs. Select the ones that are most appropriate from this list.
- Budget Description  
Describe the specific uses of the Grant funds and how each line item in the budget will help meet the overall objectives of the Grant. In addition, list additional funding sources that will leverage HUD 4 Funding. *(You are strongly encouraged to limit your budget to staff salary, fringe, and indirect costs).*

| Budget Template Sample  |    |
|---|----|
| <b>Sources</b>  |    |
| HUD 4 Amount Requesting   | \$ |
| Other Funding Source  | \$ |
| Other Funding Source  | \$ |
| <b>Uses:</b>  |    |
| <b>Salary &amp; Fringe Benefits</b> <i>(include each person by title &amp; name)</i>  |    |
|   |    |
|   |    |
|   |    |
|   |    |
|   |    |
| <b>Indirect Cost</b> <i>(For organizations that do not have an Indirect Cost Rate Agreement, use the standard flat rate of 10%)</i> |    |
| <b>Budget Total:</b>  |    |

## Section 3. Attachments

Include the following documents with your application:

- Completed W-9 Form (use most recent version of this form)
- 501(c)(3) or (4) IRS Determination Letter
- Audited Financial Statements for the last 3 years
- [System for Award Management](#) (SAM) registration confirmation
- If in a partnership, please submit a signed MOA between the groups and expected roles and responsibilities.

## APPENDIX I – COVER & QUESTIONNAIRE

|                             |  |
|-----------------------------|--|
| <b>NAME OF ORGANIZATION</b> |  |
|-----------------------------|--|

|   |  |
|---|--|
| <b>ADDRESS</b>  |  |
| <b>LEGAL STATUS OF CDC</b>                                    |  |
| <b>DUNS #</b>   |  |
| <b>EIN #</b>  |  |
| <b>Year CDC obtained<br/>501(c)(3) Status</b>                 |  |
| <b>Congressional District of<br/>CDC</b>                      |  |
| <b>Is CDC faith-based?</b>                                    |  |
| <b>Size of CDC Staff</b>                                      |  |
| <b>Size of CDC Board</b>                                      |  |
| <b>Predominant<br/>Race/Ethnicity of CDC<br/>Staff (FTEs)</b> |  |
| <b>Predominant<br/>Race/Ethnicity of Board</b>                |  |

|   |  |
|---|--|
| <b>Executive Director or<br/>Main Contact</b> |  |
| <b>Phone Number</b>                           |  |
| <b>Fax Number</b>                             |  |
| <b>E-mail Address</b>                         |  |
| <b>Additional Contact Person</b>              |  |
| <b>Phone Number</b>                           |  |
| <b>Fax Number</b>                             |  |
| <b>E-mail Address</b>                         |  |

## APPENDIX I - COVER & QUESTIONNAIRE

### FINANCIAL QUESTIONS

1. Has your organization's Financial Statement been audited?
2. What is your organization's Fiscal Year End Date for your most recent financial audit?
3. Is your organization required to complete an A133 audit?  
If yes, has your organization submitted a copy of the A133 to the Federal Audit Clearinghouse (FAC)?

### COMPLIANCE QUESTIONS

1. Does your organization have a history of managing other government awards (either through LISC or others)?  
Yes No
2. Does your organization have written Accounting Policies and Procedures in place? Have they been updated or reviewed within the last two years?  
Yes No  
If no, please describe when you plan to update:
3. Does your organization have written Personnel Policies and Operating Procedures? Have they been updated or reviewed within the last two years?  
Yes No  
If no, please describe when you plan to update:
4. Does your organization have written Procurement Procedures? Have they been updated or reviewed within the last two years?  
Yes No  
If no, please describe when you plan to update:
5. Does your organization keep adequate system to track time and effort (timesheets)?  
Yes No  
If no, please describe when you plan to update:
6. Is the organization undergoing major changes in key personnel or has it substantially changed systems?  
Yes No  
If yes, please explain:

## APPENDIX II – OUTPUTS

| General Outputs         |   |            |
|-------------------------|---|------------|
| Output                  | Definition  | Projection |
| # of individuals served | Count of individuals benefitting from capacity building grants or technical assistance. |            |

| Training and Education                                   |  |            |
|--|--|------------|
| Output   | Definition   | Projection |
| # of web based engagements/trainings offered             | Count of trainings and engagements delivered through web based methods.  |            |
| # of in-person engagements/trainings                     | Count of trainings and engagements delivered through in-person methods.  |            |
| # of engagements/ trainings offered                      | Total number of training and education engagements offered ( Web based + In person Outcomes = Total #)   |            |
| # of organizations receiving direct technical assistance | Total count of organizations receiving direct technical assistance (usually 1-on-1 or in a small group). TA encounters are separate from training and education engagements. |            |

| Other Capacity Building Efforts                 |   |            |
|---|---|------------|
| Output  | Definition  | Projection |
| # of community development projects supported   | Count of new/existing community development projects supported with capacity building services or financial investments. Examples of capacity building PROJECTS include commercial construction, park/green space development, and infrastructure work.     |            |
| \$ invested into community development projects | Total dollar amount anticipated to be contributed to PROJECTS supported under this workplan. This includes not just LISC contributions, but all other funds contributed by partners in the projects.  |            |
| # of community programs supported               | Count of new/existing community development programs supported with capacity building services or financial investments. Examples of capacity building PROGRAMS include community health programs, community safety initiatives, and after school programs. |            |
| \$ invested into community programs             | Total dollar amount anticipated to be contributed to PROJECTS supported under this workplan. This includes not just LISC contributions, but all other funds contributed by partners in the projects.  |            |

| Housing and Economic Development                             |  |            |
|--|--|------------|
| Output   | Definition   | Projection |
| # of jobs created  | Count of jobs created as a direct result of workplan activities within the period of performance. DO NOT count LISC staff or Grantee positions funded under this workplan.   |            |
| # of jobs retained   | Count of jobs retained as a result of capacity building grants or technical assistance.  |            |
| # of NEW housing units in the development process            | Count of new units/houses placed in the development process as a result of capacity building services or financial assistance. Since work by the grantee may only have time to impact the front end housing development, this output captures those units that will be fully constructed and occupied after the end of grant performance period.                         |            |
| # of existing housing units sustained, repaired, or rehabbed | Count of housing units sustained, repaired, or rehabbed as a result of capacity building services or financial assistance. Serves as catchment for all construction work on existing housing units. Whether the units are sustained, repaired, and/or rehabbed will be ascertained from the activity description (within the term of the grant or technical assistance). |            |
| # of housing units sustained, repaired, or rehabbed          | Count of housing units sustained, repaired, or rehabbed as a result of capacity building services or financial assistance. Serves as catchment for all construction work on existing housing units. Whether the units are sustained, repaired, and/or rehabbed will be ascertained from the activity description (within the term of the grant or technical assistance). |            |