

2024 Application for Subsidy for Resale Restricted Homes

This application is for:

- 1. New Construction
- 2. Acquisition with Rehabilitation
- 3. Acquisition of New Construction (referred to below as Acquisition without Rehabilitation)

This application is to request City of Seattle funds for the development and/or acquisition of resale restricted homes in Seattle, Washington. Refer to the 2024 Resale Restricted Homes Notice of Funding Available (NOFA) on the Funding Opportunities page for terms and conditions associated with this funding.

This application is based on the Combined Funders Application for Homeownership developed by the Washington State Department of Commerce. However, there are significant differences in the narrative portion. The Excel Workbook is the same as was used in the most recent Combined Funders Application (2024 CFA Construction Workbook.xlsx).

Notes Concerning Uses of Federal and State Funds:

If you also intend to utilize Washington State Department of Commerce Funds for your project, be advised that you may need to consult with the Department of Archeological and Historical Preservation on Executive Order 21-02 <u>Governor's Executive Order 21-02 (formerly 05-05) | Washington State Department of Archaeology & Historic Preservation (DAHP)</u>. Also be advised other public funders may use federal funds for homeownership activities, such as Community Development Block Grant Program funds or local HOME Investment Partnership Program funds.

Application Instructions:

There are seven sections to this application, all applicants must complete sections 1, 4, 5, 6 and 7. Sections 2 and 3 are dependent on the type of work being proposed.

Section 1: General Organization and Project Information

Section 2: New Construction. Complete this section if you are constructing new homes, including projects that may have both new construction and acquisition on the same site.

Section 3: Acquisition with or without Rehabilitation. Complete this section if you are acquiring pre-built homes that are in need of rehabilitation funding or newly



constructed homes that do not require rehabilitation, including projects that may have both new construction and acquisition on the same site.

Section 4: Questions Regarding Long-term Stewardship and Compliance Monitoring

Section 5: Supplemental Questions

Section 6: Checklist of Required Supplemental Documentation

Section 7: Self-Certification

All questions must be answered in full, required documentation submitted, and Self-Certification completed for this application to be considered completed in full. Incomplete applications may be denied. For questions regarding any part of this application, email joy.hunt2@seattle.gov.

Use of this Application in Conjunction with 2024 Resale Restricted Homes NOFA Excel Workbook linked on the website:

Each tab of the Excel Workbook is numbered according to the Sections below for easier reference. Narrative information provided in response to application questions should correlate with the information provided in the Excel Workbook.



Homeownership Application Cover Page

Applicant Organization(s):
Project Name:
Application Type (New Construction, Acquisition with Rehabilitation, Acquisition without Rehabilitation):
Amount of Request:
Total Number of Units:
Affordable Units:
Market Rate Units:
Type of Unit (single family, townhomes, etc.):
Does the Application Include Any commercial or Other Nonresidential Space? Yes \Box No \Box
Application Contact Name:
Application Contact Email:
Application Contact Phone:
Date of Pre-Application Meeting:



Section 1: Organization and Project Information

1A: Organization Summary

Type of Agency(s):
□ - Nonprofit Organization
☐ - Federally-Recognized Indian Tribe
□ - For-profit Entity
□ - Other
a. If "Other" is selected, specify the type of organization.
Provide a brief description of the applicant organization(s) and how you help to provide affordable homeownership opportunities to your clients, including: a. Mission and Goals
b. Services provided
c. Staff qualificationsd. Time frame in which you have been providing homeownership opportunities.



2. Provide an overview of related development experience, including size and type of project(s), how they were acquired, and the size of current portfolio including: number of units produced, rehabilitated, owned and/or managed/stewarded.



 ➤ Please make sure to complete the following Excel Workbook Tab 1: Summary. 1B: Organizational Development Experience and Project Team 4. Has the applicant organization(s) developed affordable homeownership projects previously? Yes □ No □ If no, please describe other relevant experience and/or the proposed partnership that will bring such experience to this project.
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Yes $\ \square$ No $\ \square$ If no, please describe other relevant experience and/or the proposed partnership that
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and contracted development tea affordable housing below. Please	• •	•
Name	Title and Affiliated	Years of Experience in
	Organization (e.g., executive	Affordable Housing
	director, project manager) ¹	
6. Please explain the roles and rember, including consultants,	•	

5. List the names of key members of the applicant organization(s) development team (both staff

¹ The City of Seattle Homebuyer Program does not require projects to meet Evergreen Standards. Please keep in mind that other funders do, so if seeking additional layers of funding an Evergreen Project Coordinator will need to be identified.



expe	erience, including size and type ed and/or managed/stewarded a. Please provide the follow i. Project name ii. Location/jurisdicti iii. Description of the iv. Project start date, occupied and/or who current status and power of the restrictions if any vi. Total development.	ving information for a representative sample of projects: ion e project size and scope c, when construction was completed, date project was been last home was sold (if a current project, please include its projected date of completion) e ownership structure along with a description of resale- ant cost
	kouts required by OH in the pas Yes \Box No \Box	ts requiring workouts, and provide a brief summary of the
	Project Name	Reason for Workout
1.	Project ivallie	RedSOIT TOT WOTKOUL
2.		
3.		
9. If		as been party to a foreclosure, deed in lieu of foreclosure, or e last 10 years, identify the project(s) and explain both the lved with the lender.



> Please make sure to complete the following Excel Workbook Tab 5: Project Team.

1C: Organizational Financial Capacity

If this application is being submitted by a partnership involving multiple organizations, please respond to questions in this section on behalf of the fiscal sponsor organization. The fiscal sponsor organization is the partner assuming primary responsibility and financial risk for the project. In addition to responding to the questions below, applicants must submit three years of audited financial statements <u>for the fiscal sponsor</u> and year-to-date financials including balance sheet, profit and loss statement, and any other reports used to communicate with board members about organizational finances <u>for all members of the applicant team</u>.

10. If this application is being submitted by a team, which organization is the fiscal sponsor organization?
11. When was the fiscal sponsor organization last audited? (mm/dd/yyyy)
12. In the fiscal sponsor's last audit, were there any findings?
Yes □ No □
a. If yes, describe the nature of the findings:



b. If yes, have the findings been resolved? If no, what is your plan for resolution?
13. Describe the trends illustrated by the last three years of fiscal sponsor organizational
financial audits. Include any additional narrative to explain financial ratios that may appear to
be cause for concern.



1D: Population Narrative

14. Describe the target market, characteristics, and the population to be served. Please describe threshold eligibility criteria and if there are other criteria used to qualify homebuyers as eligible:



15. Are there any community-based organizations located near the proposed projects with which you have an existing, or are pursuing a relationship? If yes, please describe the nature of
that relationship as it relates to input on design and/or homebuyer outreach and cultivation.
that relationship as it relates to hipat on design analor homesayer outreach and calavation.
16. Describe the readiness of the intended homebuyers for your project/program. Include the
16. Describe the readiness of the intended homebuyers for your project/program. Include the number and type of homebuyers on any waiting list and their prequalification status.



17. Describe your process for qualifying eligible homebuyers. Describe how you will select or prioritize homebuyers for this project, the mortgage and approval process, the appraisal, home inspection, and process for closing the home.
18. Describe how you will support homebuyers who are, for whatever reason, unable to purchase homes in this project, to be successful homebuyers in a future project or elsewhere:

> Please make sure to complete the following Excel Workbook Tab 2: Populations.



1E: Project Narrative

	ase describe your project. Please include, at a minimum, the following information:
	a. The site location:
	b. The kind of activity you plan to conduct (check all that apply)
	☐ New construction
	☐ Acquisition with rehabilitation
	☐ Acquisition without rehabilitation
	c. The total number of homes and size of homes (estimated SF and number of
	bedrooms) that will result and the total number of which will be resale restricted.
	d. The amount of your funding request (on a per unit basis, and total for the project)
	e. At what point in the development process would you need funding invested? □ During construction
	☐ At the time of sale to the eligible homebuyer
homed involve	here is or will be a Homeowner's Association, describe what will be owned by the owner and what will be considered common elements. How will your organization(s) be do in the HOA, if at all? If responding yes, be sure to include the HOA Addendum and
	ation Budget (operating and reserve).



21. Is the project structured as a Limited Equity Cooperative (LEC)? If yes, how will your
organization(s) be involved with project governance, if at all? If responding yes, be sure to include the LEC Addendum, LEC Budget (operating and reserve) and a market study.
include the LLC Addendam, LLC Budget (operating and reserve) and a market study.
Provide the following Market Study data, with page number citations:
a. Absorption Rate (page #)
b. Capture Rate (page #)
c. Number of days on-market for comparable homes (page #)
d. Cite any relevant data identified in the market study:



22.	Describe plans to engage the residents of this project in its management.
1F	Project Schedule and Production Pipeline
23.	Please provide, in narrative form, the estimated development phase lengths. Include
	ormation about the timing or phasing impact of other funding deadlines.



24. Do you have other projects that you are currently working on or anticipate working on during the development period of the proposed project? Yes
25. Please describe any issues that may affect the timing of this project or program. If you plan to submit a Housing Trust Fund application for this project, when do you plan to submit it and what will the prioritization be for this project?



26. When is it that you would anticipate closing an OH loan should it be awarded? Please list any issues that may affect the timing of this project, including current status of architectural plans, permits, availability of other public funding, private mortgage financing, etc.
Please make sure to complete the following Excel Workbook Tab 3: Production Pipeline and Tab 7: Schedule.
1G: Funding Sources and Budget
27. Please give a brief narrative overview of the development budget including any funding contingency plans if applications to other subsidy sources are unsuccessful. Please describe the way all construction phase funding/financing will function as well as any subsidy investments made at the time of sale to eligible homebuyers.



activities a	r financing plan includes a capital campaign to raise addit and benchmark dates (refer to the Housing Trust Fund so to ensure your project can be developed within the requ	licitation for application	
	ark Activities	Benchmark Dates	
Berteinine	ATT TO THE STATE OF THE STATE O	Deficilitative Dates	
	ease make sure to complete the following Excel Workbo d Tab 8A: Project Budget.	ok Tab 4: Funding Sources	
1H: Non	residential Space/Market Rate Units		
homeown Ye: a.	the project contain any nonresidential space not dedicate lers? If no, skip to the next question. S	ct? e, including for what purpose	
the space is to be used and the intended specific type of tenant.			



c.	Please describe your methodology for community engagement to determine the final use of the nonresidential space.
	If the nonresidential space is to be treated as a condominium separate from the idential project, please explain the ownership structure. Do you intend to retain
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30. Are there any market rate units proposed as part of the overall development? Yes \qed No \qed
a. If yes, how many, what is your plan for financing the market rate units and will they subsidize the affordable units? Please explain in detail and include justification for market rate unit(s) sales price.
1H: Value of Project Site
31. Date of Appraisal (mm/dd/yyyy):
32. Project Site current appraised value:
33. Project Site purchase price: 34. Is the purchase price at or below fair market value, supported by an appraisal? Yes



35. Does the purchase and sale agreement include any provisions for cost escalation that could cause the purchase price to exceed the current appraised value? Yes No a. If yes, explain:
36. Describe any extension fees or earnest money deposits provided for in the purchase agreement. (Such fees and deposits should be applicable toward the purchase price.)
agreement. (Such lees and deposits should be applicable toward the purchase price.)



Section 2: New Construction (skip to Section 3 if Acquisition Only)

2A: Project Design

1. Provide a detailed description of the existing property, proposed design, construction type, site development and/or other project related improvements (including any plans for existing structures on-site that may be demolished):	



2. Please describe the design of your project and the methodology of how you came to the final design. Please provide answers to the following questions: 1) what considerations led to the final proposed number, size, and types of units; 2) what considerations led to the final proposed floor plans and unit mix; and 3) what were some of the design and financial tradeoffs associated with the decisions you made?
2B: Site Control
3. Describe the type of site control (e.g., statutory warranty deed, purchase and sale agreement, lease agreement, etc.) and key dates (e.g., purchase date, closing date, option to purchase expiration date, maximum extension, etc.) and attach documentation. If the site is owned, please include a description of the existing debt, if any.



2C: Zoning

does you	s the current zoning of the project site(s)? What is the maximum allowed height and r proposal maximize the number of floors allowable? If not, describe why you decided ild to the maximum allowed height.
Ye	proposed project consistent with the zoning status of the site(s)? Les \Box No \Box If no, current zoning if not consistent, explain:
<u>a.</u>	ii iio, current zoning ii not consistent, explain.
b.	Outline the steps that will be taken to address zoning issues (e.g., administrative, conditional use, hearing examiner, council approval), what approvals are required, and the time frame needed to resolve these issues:
2D: Env	rironmental
Ye a. b.	e I ESA complete for this project? Solution I



Yes No	
7. IF APPLICABLE: Identify how environmental issues identified in either the Phase I ESA or the Phase II ESA will be abated or otherwise addressed, including an estimated budget that must included as a separate line item in the Development Budgets (Excel Workbook tabs 8A and 8E Items to be addressed at a minimum include, but are not limited to asbestos, lead based pain mold, wetlands, and underground storage tanks.	be 3).
8. Has the Washington State Department of Ecology been consulted, formally or informally, regarding issues with the site and/or structures on the site? Yes	
b. Is a No Further Action (NFA) determination being sought for this project site, or structures on the site? Yes □ No □ Not Applicable □	
c. Provide a timeline for the hazardous material remediation, if applicable.	



Section 3: Acquisition of Existing Structures

3A: Project Design

1. What is the age of existing building(s), size, number of stories, type of construction, physical condition, layout of building(s), and any unique features:



2. Describe the types of repairs and improvements that will be undertaken if any. Summarize your rehab standards, including the projected life span of rehabilitated homes:
3B: Site Control
3. Describe the type of site control (e.g., statutory warranty deed, purchase and sale agreement, lease agreement, etc.) and key dates (e.g., purchase date, closing date, option to purchase
expiration date, maximum extension, etc.) and attach documentation. If the site is owned,
please include a description of the existing debt, if any.



3C: Site Environmental

4. Have tests been completed for mold, lead based paint, asbestos, and methamphetamines? Yes \square No \square
a. If yes, what were the outcomes of those tests and what will be done to abate the issues?
5. Is a Phase I ESA required for this project?
Yes No
a. If yes, Phase I ESA completion date:b. Does the Phase I ESA recommend a Phase II be completed?
Yes No
6. IF APPLICABLE: Identify how environmental issues identified in either the Phase I ESA or the Phase II ESA will be abated or otherwise addressed, including an estimated budget that must be included as a separate line item in the Development Budgets (Excel Workbook tabs 8A and 8B). Items to be addressed at a minimum include, but are not limited to asbestos, lead based paint, mold, wetlands, and underground storage tanks.



7. Has the Washington State Department of Ecology been consulted, formally or informally, regarding issues with the site and/or structures on the site?
Yes No
a. If yes, provide details of the consultation.
 b. Is a No Further Action (NFA) determination being sought for this project site, or structures on the site? Yes □ No □ Not Applicable □ c. Provide a timeline for the hazardous material remediation, if applicable.
BD: Tenant Relocation
3. Are there any current tenants on the proposed project site? Yes \square No (if no, skip to Section 4) \square
). Have you developed a relocation plan for this project? Tes \square No \square
.0. State the number of Residential tenants to be relocated:
Permanent relocation:
emporary relocation:



11. State the number of Commercial tenants to be relocated:
Permanent relocation:
Temporary relocation:
Temporary relocation.
12. Briefly describe anticipated relocation needs and how they will be addressed.
13. What requirements or guidelines govern the project relocation plan? (check all applicable)
☐ - Uniform Relocation Act (if federal funds being used)
☐ - WA State Department of Transportation (if state but not federal funds being used)
☐ - Seattle Municipal Code 20.84
☐ - Other - Identify the governing requirements:
14. Have you provided notices to the tenants indicating the type of displacement and benefits
provided to tenants?
Yes No
15. Have you identified replacement or temporary units for those who will be displaced?
Yes No No No No No No No N
16 Here was determined and toward releasting howefted
16. Have you determined any tenants' relocation benefits? Yes \square No \square



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b.	If the applicant organization(s) does not have experience with homeowner support and/or stewardship of home affordability, describe how stewardship will be provided.

If this application is being submitted by an applicant team <u>or</u> if there is one applicant that intends to partner with another organization to fulfill the long-term stewardship obligations required for creating successful resale restricted homes, please include detailed descriptions of the partnership and partners' roles in the answer to each question below.



		nes affordable for the re document(s) you intend	quired 50-year period. to use to secure
			_
3. Describe your resa	le restrictions and resa	ile formula.	



4. Describe how the documents, the initial price and the resale formula specifically align with the 2024-2026 Housing Funding Policies, and model out how affordability will be maintained over the 50-year affordability period. (Model can be provided in an Excel file)
5. Describe the current staff functions and tasks associated with providing post-purchase support to homeowners.



5. Describe the current staff functions and tasks associated with monitoring compliance with owner-occupancy requirements, appropriate resale pricing, conditions of the home at resale, and the eligibility of future buyers.
7. Describe how the ongoing monitoring for compliance and the long-term stewardship obligation will be staffed and resourced. Please include what type of software you use to track
affordable homes, homebuyers, and funding sources.



8. Describe how you determined the initial sales price (what the homebuyer will pay) for each of the various home types.
9. Please provide a narrative explaining the Homebuyer Affordability Excel Workbook tab 6.
Include in the narrative the affordable purchase prices homebuyers will pay for home for each type of home in your proposal. If other downpayment assistance funds or layers are anticipated,
clearly delineate how they interact with the initial sales price and the Maximum Formula Resale Price both initially and at the time of resale to the next eligible homebuyer.
Frice both initially and at the time of resale to the next engine nomenayer.



> Please make sure to complete the following Excel Workbook Tab 6: Home Affordability and Tab 8B: Unit Budget.

Section 5: Supplemental Questions

5A: Community Preference and Engagement

1. Describe how the application organization(s) will market this project to potential
homebuyers. Include affirmative marketing activities, partners etc. and state whether you
intend to use <u>Community Preference</u> . If using Community Preference, please also submit
Community Preference Plan. Please include descriptions of how you will reach and successfully
sell homes to households from communities that have been disproportionally denied
homeownership opportunities.



2. If applicable, describe any efforts undertaken to connect to the community or communities			
discussed above in planning for this project. (e.g., outreach partnerships with community			
agencies, places of worship, community centers, stores that sell culturally specific products).			

5B: Organizational Engagement and Cultural Competency

The Office of Housing seeks to invest in organizations and projects that align with the City's <u>Race and Social Justice Initiative</u>. The Race and Social Justice Initiative (RSJI) is the City of Seattle's commitment to realize the vision of racial equity. RSJI is a citywide effort to end institutional racism in City government and to achieve racial equity across our community. The initiative is especially focused on systemic change to eliminate race-based disparities in our community.

3. Describe the applicant(s) policies, practices, services and systems that promote fairness and opportunity for all people, particularly people of color and communities historically disadvantaged by the housing ownership system. What are specific steps that the applicant organization(s) has taken to address institutionalized racism or promote racial equity (e.g. through a strategic planning process, administration of a Race and Social Justice toolkit, leadership, and board training, etc.)? Please describe.



Jescribe now	the applicant organ	iization(s) engage	es communities	in a manner tha	it fosters
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5. Describe how the applicant organization(s) engagement and homeownership service delivery
model ensures access to underserved communities disproportionately impacted by housing
discrimination (e.g., service design, staffing, outreach and engagement approach, language).
6. Describe the applicant organization(s) self-assessment, with both internal and external input.
6. Describe the applicant organization(s) self-assessment, with both internal and external input, of its practices ensuring cultural competency as well as fair and just practices. Give examples, if
of its practices ensuring cultural competency as well as fair and just practices. Give examples, if
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5C: Contracting

7. Describe the process used by your agency for soliciting bids from and selecting construction contractors (general and subcontractors), consultants, and other professional services to secure competitive fees. (Be sure to see rules regarding competitive bidding as outlined in Section II of the NOFA.)
8. What is the project's proposed WMBE utilization goal? Describe how you plan to address WMBE goals in your procurement process for construction and non-construction contractors. Please include specifics regarding bid structure, advertising, outreach, etc. If you have already selected members of the development team prior to application (e.g., development consultants, architects, etc.), describe how WMBE considerations were factored into the contracting process.



5D: Neighborhood Notification

9. Is neighborhood notification required? (see <u>Housing Funding Policies</u> Chapter 10, Section B.ii.)
Yes □ No □
a. If yes, has neighborhood notification taken place? If so, please describe.



Section 6: Checklist of Required Supplemental Documentation

This checklist includes all required and optional items for a complete application package. Please see the NOFA for additional submission instructions.

Document Type	Requirement	Attached	n/a
2024 Resale Restricted Home NOFA Excel Workbook	Required for all projects		
Preliminary Drawings and Site Plan: Attach conceptual design drawings showing the size and character of the proposed development including primary construction materials. Drawings must include the following: • A site plan showing the building footprint, parking, and location of curb cuts • A cross section showing a typical structure's	Required for all projects		
 relationship to the site grades At least one elevation drawing, or image of the type of structure proposed A floor plan for each floor with a unique layout, including unit layouts 			
Documentation of Site Control	Required for all projects		
Title Report	Required for all projects		
Phase I Environmental Site Assessment	Required for all projects involving new construction		
Phase II Environmental Site Assessment	If recommended by Phase I, or conditions warrant		
Limited survey for Asbestos, Lead, Mold and Meth	If rehabilitating an existing building, for building being demolished this should be indicated in the ESA		
Limited survey for Wetlands, or screenshot from <u>SDCI's</u> <u>GIS mapping tool</u> confirming the site is not a wetland	If Vacant Land		
Capital Needs Assessment To include Narrative and Lifecycle Cost Analysis (including replacement Reserve analysis)	Required for all projects		
Appraisal or Property Tax Assessment	Required for all projects		
Funding Commitment Letters	If applicable		
Capital Campaign Plan	If applicable		



Development Consultant Agreement or Partnership MOU	If applicable	
Signed board resolution authorizing application submittal	Required for all projects	
Board composition list	Required for all projects	
Resumes of development team members	Required for all projects	
Visual representation of concurrent development projects (Gantt chart-style preferred)	Required for all projects	
Organizational chart of all staff	Required for all projects	
Model legal mechanism to ensure ongoing affordability for at least 50 years, such as a sample ground lease	Required for all projects	
Three years of audited financial statements for the fiscal sponsor	Required for all project, unless the applicable audits have been previously submitted to OH	
Year-to-date financials for all applicant organizations including balance sheet, profit and loss statement and any other reports used to communicate with board members about organizational finances	Required for all projects	
Evidence of compliance with Chapter 10, Section B.ii. of the 2024-2026 Housing Funding Policies, regarding neighborhood notification	Required if applicable per the Housing Funding Policies	
Condominium Declaration	If applicable	
HOA Addendum	Required if project will have an HOA	
HOA Association Budget (operating and reserve)	Required if project will have an HOA	
LEC Addendum	Required if project will be an LEC	
LEC Budget (operating and reserve)	Required if project will be an LEC	
Market Study	Required if project will be an LEC	



Section 7: Self-Certification

The authorized official signing below should be an Executive Director or Board President. If this application is being submitted by a team, an Executive Director or Board President from each organization should complete this form.

l,(Nan	ne of Authorized Official),
(Title of A	Authorized Official) of
(Sponso	or Organization), acknowledge that:
 I have read and understand the 2024 Resal Available (NOFA). I have reviewed this application and appro 	9
ORIGINAL SIGNATURE OF AUTHORIZED OFFICIAL	
Signature	Date
Name:	_ Title:
Organization:	
Project:	