

Connecting the DoTS

(Part of the Working with SDOT Series)



Agenda / Overview

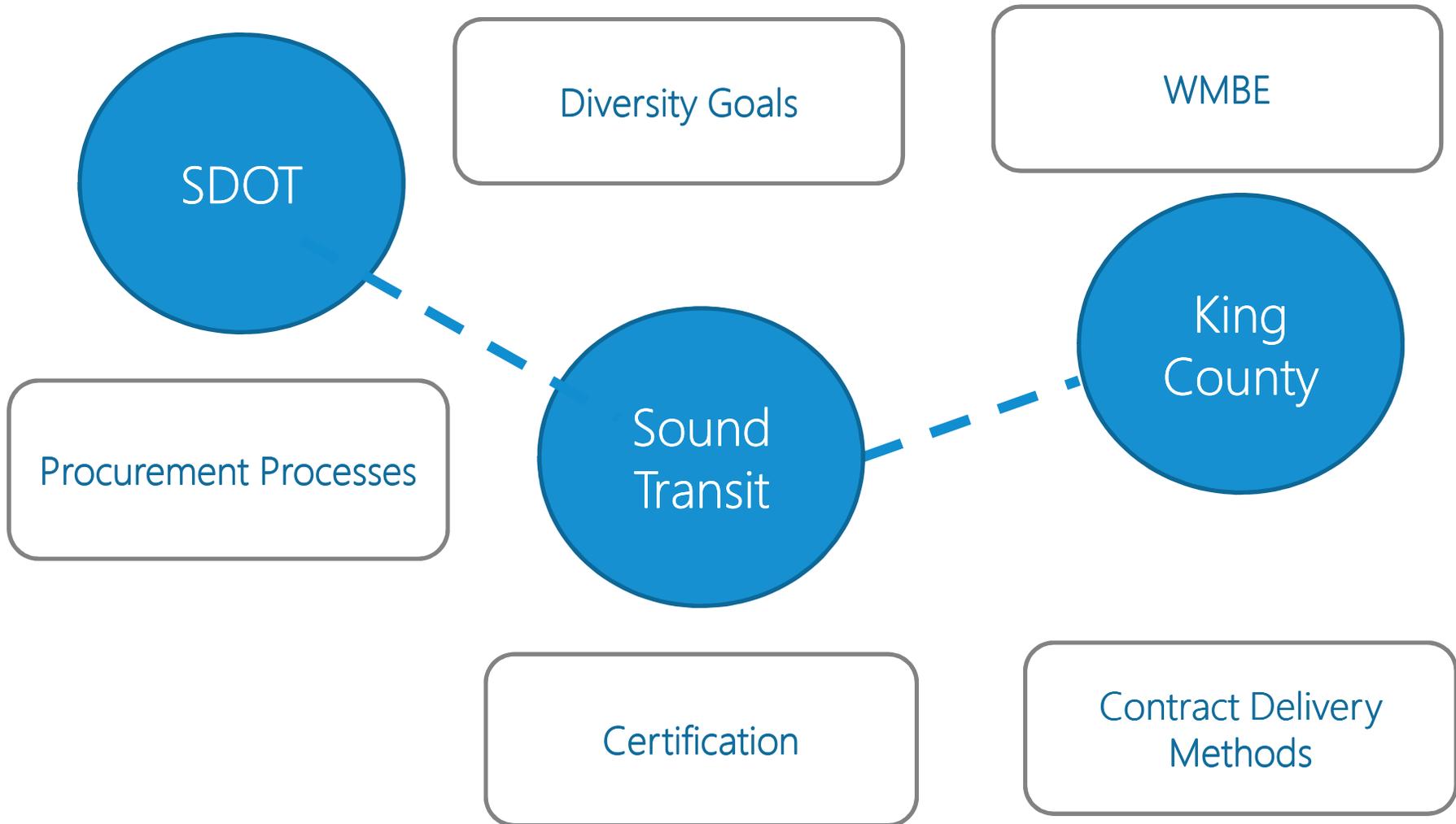
- Introduction
- Background / Big Picture
- Panel Discussion
 - Key Topics / Concepts
- Upcoming Opportunities
 - SDOT / ST / King County
- Certification
 - OMWBE
- Bonding & Insurance
 - USDOT: SBTRC



Background & Big Picture



Connecting the DoTS



Procurement

How Does Procurement Work?

	Business Directory	Contracting Portal	Inclusion Tools	Design Bid Build	GC/ CM	Bonding / Insurance
SDOT	City of Seattle Online Business Directory	E-bid Exchange	City of Seattle Inclusion Plan & DBE Plans	YES	YES	Based on Risk
Sound Transit	Use other sources including: OMWBE, SCS	E-bid Exchange	Sound Transit Small Business Outreach	YES	YES	Bonding as required by RCW; Insurance based on risk
King County	Online Directory of Certified Small Contractors and Suppliers (SCS) www.kingcounty.gov/scsdirectory	List of Solicitations – Online Vendor Registration www.kingcounty.gov/procurement	Requirements for the use of: SCS and SBE certified firms RESPONSIVENESS	YES	YES	Based on Risk

Contracting Delivery Methods

Contracting Delivery Methods

	JOCS		Design Bid Build	GC/ CM
	Work Type	Dollar Value		
SDOT	Small Contracts, Sidewalks & Curb Ramps	Cannot Exceed 350K Including Change Orders	<Everything in between> Standard Method of Delivery in CPRS	Large complex projects that have many components that may be hard to quantify. Contractor included at 30% design. Typically over 50M
Sound Transit	Construction, repair and renovation work on an as-needed basis	Work order cannot exceed \$350k. May not exceed \$4M per year.	Lowest responsive, responsible bidder based. Low-bidder (who meet S/DBE goals or good faith effort) is awarded contract.	Collaborative effort with ST, Designer, and CM. Two-step, qualification based selection process.
King County	Wastewater Treatment Division and Facilities Maintenance Division	WTD \$6 million and FMD \$12 million	YES	YES

Certifications

Certifications Each Agency Accepts

	STATE / OMWBE	DBE	OBD WMBE	SCS	SBE
SDOT	YES	YES	YES	NO	NO
Sound Transit	YES- for Small Business goals	YES	NO	YES- for Small Business Goals	YES- for Small Business Goals
King County	YES	YES	YES	YES	YES

Contracting Diversity Goals

Setting Contracting Diversity Goals

	Agency Wide	Contract (FED Funds)	Contract (Local Funds)	Small Business	B2GNow
SDOT	Aspirational Goals (Only Consultant & Purchasing) 3 Year Agency DBE Goal	DBE Goals (FAS Department)	Inclusion Plan (Prime Aspirational)	NA	YES
Sound Transit	3 Year agency DBE goal	S/DBE Goals	SBE	YES	YES
King County	REQUIREMENTS Responsiveness	FTA, FAA = requirements for use of SBE FHWA = DBE Goals	% Requirements for the use of SCS firms	SCS and SBE requirements	TBD Current is online database for Prime reporting of subs

What's Upcoming

UPCOMING: SDOT



- Move Seattle
- Upcoming SDOT Opportunities Sheets
- Where to access latest information & PM's Staff Connections



2016 ANTICIPATED PROJECTS

Listing Updated Quarterly



#	Project	Project Manager	Solicitation Date	Federal Funds	Traffic Control	Saw Cutting	Pavement Removal	Excavation	Utility Work	Asphalt Street Paving	Asphalt Paving - other	Concrete Street Paving	Concrete Curbs	Concrete Curb Ramps	Concrete Sidewalks	Concrete Path/Ramps	Pavement Marking	Utility Poles	Traffic Signals	Detector Loops	Handholes	Signal Conduit	Video Cameras	Street Lighting	Street Trees	Landscaping	Painting		
1	PED MASTER PLAN - SCHOOL SAFETY - 2015 Sidewalk Program - Package 2	Jack Bartman jack.bartman@seattle.gov (206) 684-8324	Q4 2016	NO	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	N	Y	Y	N	N	N	N	N	N	Y	Y	N		
<p>Project Information: The primary design focus of this project is pedestrian safety improvements. Work includes: new/replaced sidewalks, curb bulbs/ramps, paving, channelization, drainage, landscaping, and utility relocations as necessary to accommodate the design and achieve ADA compliance to the maximum extent feasible.</p>																													
2	PED MASTER PLAN - SCHOOL SAFETY - 2015 Sidewalk Program - Package 3	Eric Strauch eric.strauch@seattle.gov (206) 233-7208	Q4 2016	NO	Y	Y	Y	Y	Y	Y	Y	N	Y	Y	Y	Y	Y	Y	N	N	N	N	N	N	Y	Y	N		
<p>Project Information: The primary design focus of this project is pedestrian safety improvements. Work includes: new/replaced sidewalks, curb bulbs/ramps, paving, channelization, drainage, landscaping, walls, and utility relocations as necessary to accommodate the design and achieve ADA compliance to the maximum extent feasible.</p>																													
3	RETAINING WALL REPAIR/ RESTOR - NE 98th and 20th NE Retaining Wall	Kit Loo kit.loo@seattle.gov (206) 684-3669	12/2016	NO	Y	Y	N	Y	N	N	Y	N	N	N	N	N	N	N	N	N	N	N	N	N	N	Y	N		
<p>Project Information: This ongoing project covers the in-house crew work involved in repairing or reconstructing retaining walls. The repairs are needed to reduce interference with adjoining sidewalks and roadways.</p>																													
4	CANTON & NORD ALLEY IMPROVMENTS - Canton Alley	Amanda Tse amanda.tse@seattle.gov (206) 727-8709	Re-advertisement TBD	FHWA	Y	Y	Y	Y	Y	Y	N	Y	Y	N	Y	Y	N	N	N	N	N	N	N	N	N	N	N		
<p>Project Information: This project will repave Canton Alley in the International District, thereby restoring its historic usage as pathway and commercial hub and improving pedestrian mobility and safety. As a community partner, the Seattle Chinatown International District Preservation and Development Authority (SCIDPDA) will enhance the alley by designing and constructing lighting and beautification elements. The outcome will be a revitalized and safer pedestrian environment that engages both the community and businesses.</p>																													
5	CANTON & NORD ALLEY IMPROVMENTS - Nord Alley and Pioneer Passage	Amanda Tse amanda.tse@seattle.gov (206) 727-8709	Re-advertisement TBD	FHWA	Y	Y	Y	Y	Y	Y	N	Y	N	N	N	Y	N	N	N	N	N	N	N	N	N	N	N		
<p>Project Information: This project will repave Nord Alley and Pioneer Passage in Pioneer Square, thereby restoring their historic usage as pathways and commercial hubs and improving pedestrian mobility and safety. As community partners, the Alliance for Pioneer Square and the International Sustainability Institute (ISI) will enhance the alleys by designing and constructing lighting and beautification elements. The outcome will be a revitalized and safer pedestrian environment that engages both the community and businesses.</p>																													
9			(206) 233-1556		2018 Streetcar Contract																								
<p>Project Information: This project connects the First Hill Streetcar and South Lake Union Streetcar lines. The Streetcar alignment is along 1st Avenue, Stewart Avenue, and Olive.</p>																													
10	BROADWAY STREETCAR EXTENSION	CJ Holt cj.holt@seattle.gov (206) 233-1556	TBD: Project on Hold	FTA	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	N		
<p>Project Information: This project extends the First Hill Streetcar to the north end of Broadway (approximately Denny Way to Roy Street). This half-mile extension to the retail core of Broadway will reach a high density residential area with reliable frequent service (approximately 10 minute headways) mirroring the hours of operation of Link light rail system.</p>																													

Video Cameras	Street Lighting	Street Trees	Landscaping	Painting
N	N	Y	Y	N
N	N	N	Y	N
N	Y	Y	Y	Y

UPCOMING: Sound Transit



- East Link:
 - E130 (GC/CM)
 - SBE 10% / DBE 5%
 - E335 (GC/CM)
 - SBE 14% / DBE 7%
 - E340 (GC/CM)
 - SBE 10% / DBE 5%
 - E360 (Design-Build)
 - SBE 16% / DBE 6%
- Operations & Maintenance Facility: East (Design-Build)
 - SBE 12% / DBE 6%



Where to access the latest information?

About Sound Transit > Doing business with us >
 Procurement & Contracts > Current Snapshot of Solicitations



Current Snapshot of Active and Immediate Future Procurements (future dates are estimated):

DESIGN & CONSTRUCTION					
Architecture and Engineering					
Procurement Title	Department	Solicitation	Pre-Bid Meeting	Submittal Due	Contract Award
Civil Construction Management Consultant (CMC) Services for Tacoma Link Expansion (Multiple Projects)	DECM	Nov 2016	Nov 2016	Dec 2016	Apr 2017
Downtown Redmond Link Extension Preliminary Engineering (PE)	PEPD	5/18/2016	6/1/2016	6/21/2016	Nov 2016
Kent and Auburn Station Access Improvements	PEPD	4/11/2016	4/19/2016	5/10/2016	Oct 2016
On Call Noise and Vibration Consultant Services	DECM	9/13/2016	9/21/16	10/11/2016	Dec 2016
Operations Maintenance Satellite Facility (OMSF) Design Build Project Management Services Consultant	DECM	6/24/2016	07/06/2016	7/27/2016	Dec 2016

Design/Build					
Procurement Title	Shortlisted Firms	Solicitation	Pre-Bid Meeting	Submittal Due	Contract Award
Link Operations & Maintenance Facility: East (OMF East) Design Build	<ul style="list-style-type: none"> ▪ Hensel Phelps Construction Co. ▪ Kiewit Infrastructure West Co. ▪ Walsh Construction Company II, LLC 	May 2016	NA	01/10/17	Apr 2017
The Alternative Public Works – Design/Build Snapshot with shortlisted firms is published as needed.					

GC/CM Subcontract Opportunities						
Procurement Title	GC/CM Prime Contractor	Bid Package Number & Title	Solicitation	Pre-Bid Meeting	Submittal Due	Contract Award
Downtown Bellevue to Spring District GC/CM Heavy Civil	Stacy & Witbeck / Atkinson, JV	BP4 – Open Cut Excavation & Concrete Structure/123rd Bridge	10/17/16	10/25/16 3:00 PM	11/16/16 2:00 PM	TBD
The Alternative Public Works – GC/CM Snapshot is published as needed.						

UPCOMING: King County



- Upcoming Opportunities
- Where to access the latest information



STATE OMWBE Certification: Office of Women's and Minority Business Enterprises



WHY BECOME CERTIFIED?

- Agencies and prime contractors can find certified firms in centralized state databases
- Count towards State and local agency participation goals aimed at improving opportunities for small, minority and women-owned businesses
- U.S. Department of Transportation (USDOT) Disadvantaged Business Enterprises (DBE) regulations require state and local transportation agencies that receive USDOT financial assistance to establish goals for the participation of DBEs
- State certification makes you eligible to apply for the Linked Deposit Program that can decrease interest rates on qualified small business loans up to 2 percent

Types of Certifications

USDOT funded transportation projects

- Disadvantaged Business Enterprise (DBE)
- Federal Small Business Enterprise (SBE)
- Airport Concessionaire Disadvantaged (ACDBE)

Types of Certifications

State and locally funded projects

- Minority Business Enterprise (MBE)
- Woman Business Enterprise (WBE)
- Combination Business Enterprise (CBE)
- Socially and Economically Disadvantaged Business Enterprise (SEDBE)



General Eligibility Requirements

A business must be:

- A for-profit business.
- Licensed to do business in Washington (state certification only).
- A small business according to U.S. Small Business Administration size standards.
- Able to perform the services necessary to fulfill the contract (state certification)



General Eligibility Requirements

Eligible owner(s) must:

- Be female, African American, Hispanic American, Native American, Alaska Native, Asian American, or Pacific Islander. Other individuals may be found to be socially and economically disadvantaged on a case-by-case basis.
- Be a U.S. Citizen or permanent resident.
- Own at least 51% of the business.
- Control managerial and day-to-day operations.
- Have personal net worth of less than \$1.32 M¹ (federal certification only).



How long does it take to get certified?

State application = 45 days from when
OMWBE receives complete application]

Federal application = 90 days from when
OMWBE receives complete application



How much does it cost?

State certification

Sole Proprietorships \$50

Partnerships \$75

Corporations and LLCs pay \$100

Federal DBE or ACDBE certification: \$25

Small Business Enterprise (SBE) certification
FREE



How to apply

Office of Minority and Women's Business Enterprises

www.omwbe.wa.gov

360-664-9750 or 1-866-208-1064

email: receptionist@omwbe.wa.gov

Technical Assistance is available
M-F 8a-5pm in person or phone



USDOT: Northwest Small Business Technical Resource Center

Lily Keeffe
Project Director, SBTRC

Resources/Technical Assistance

Understanding Available
Technical Assistance

RFQ / RFP Responses

Estimating

Bonding / Insurance

Bonding / Insurance

Financials

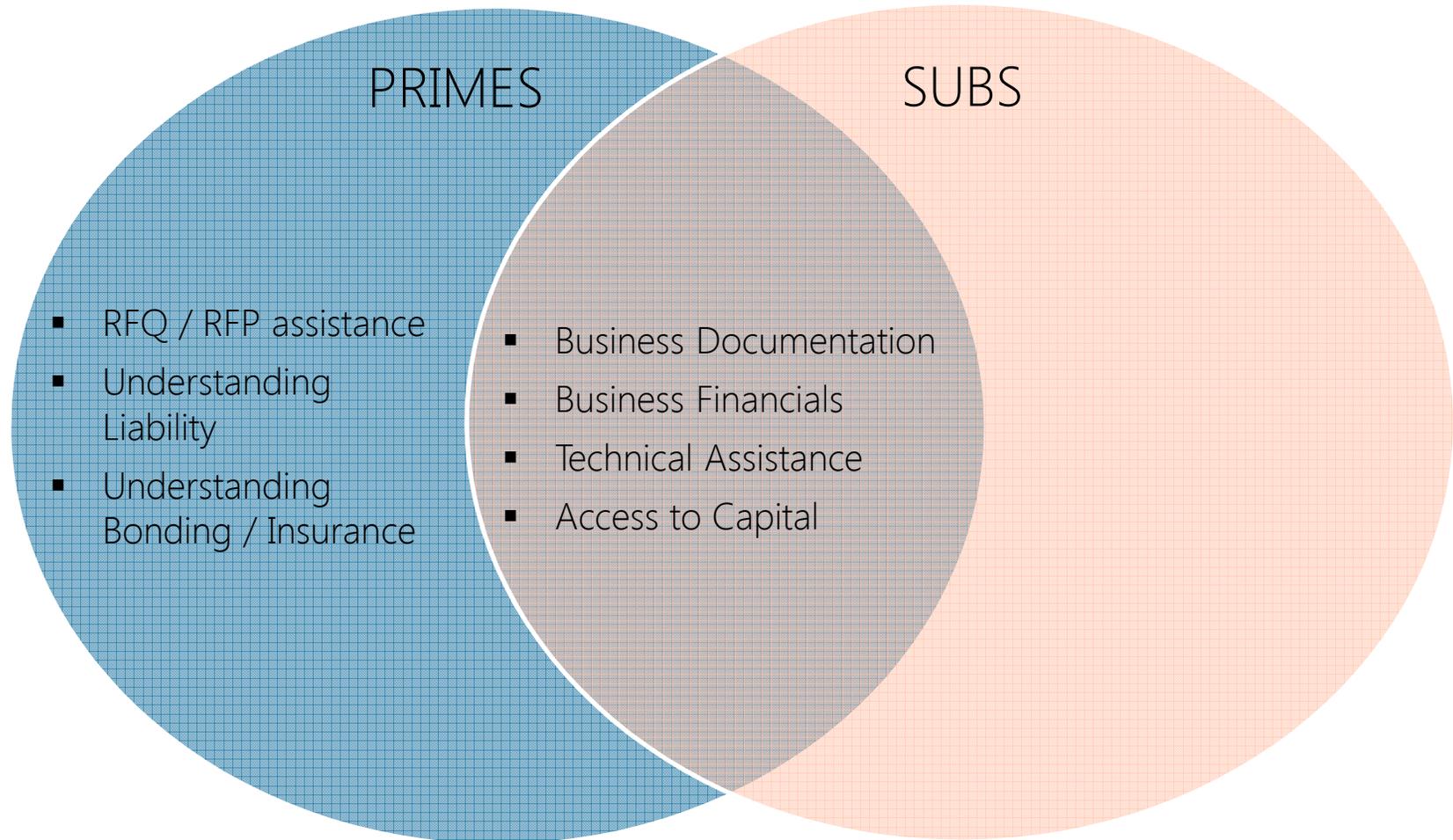
Financials

Business Documentation

Getting Started

Financials

Resource Summary: Impact for Primes and Subs



Technical Assistance

Next Steps (Further Information)



Technical Assistance

Financials

Bonding / Insurance

Access to Capital

+ Connections to Related Resources

Questions?

SDOT

Edson I. Zavala, Manager Office of Equity & Economic Inclusion
edson.zavala@seattle.gov | (206) 684-7949

Sound Transit

Brenda Nnambi, Diversity & Small Business Development Manager
brenda.nnambi@soundtransit.org | (209) 398-5036

Nick Datz, Design & Construction Contract Supervisor
nick.datz@soundtransit.org | (206) 398-5236

King County

Mary Rainey, Business Development & Contract Compliance
Mary.Rainey@kingcounty.gov | (206) 263-9731

END

North Puget Sound Small Business Summit

Presented by

Economic Alliance
SNOHOMISH COUNTY



- ✓ Over 90 exhibitors representing local/state/ federal agencies, small business resources & services, prime contractors & more
- ✓ Fifteen different breakout sessions will provide resources and information to small businesses
- ✓ Matchmaking opportunities with prime contractors & government buyers

Wednesday, November 2nd
8:00 a.m. - 3:00 p.m.
Lynnwood Convention Center
Free to attend, please register



For more information and to register visit our website

<http://npssmallbusinesssummit.org/>

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NORTH PUGET SOUND

Small Business Summit

Presented by Economic Alliance Snohomish County



November 2nd, 2016

9:00 a.m. - 3:00 p.m. (doors open at 8:00)

Lynnwood Convention Center

Free to attend, visit our website to register



✓ Over 75 exhibitors representing local/state/federal agencies, business resources, prime contractors & more

✓ Educational & networking opportunities with over 1,000 attendees from all around the Puget Sound region



✓ Fifteen different breakout sessions to provide insight & resources to small businesses

✓ Matchmaking opportunities with prime contractors & government buyers

For more information and to register, visit our website

<http://npssmallbusinesssummit.org/>

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