

Strategic Plan 2017-2022

Baseline Preliminary Draft Jeff Bishop | January 5, 2016



WHAT WILL WE ACHIEVE TODAY?

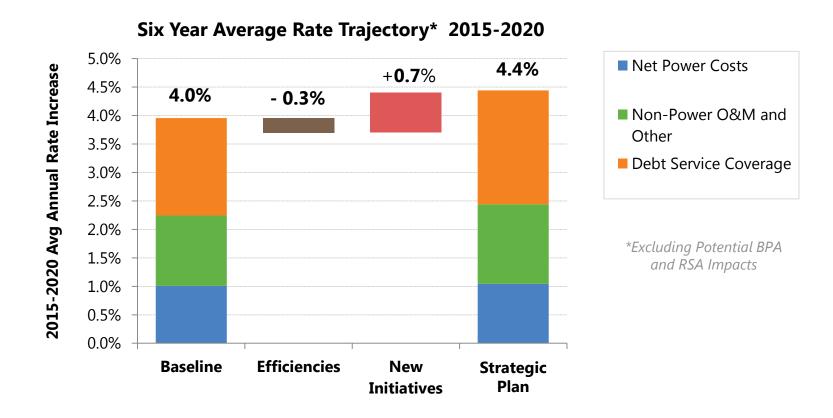
- 1. Quick review of the 2014 Strategic Plan for 2015-2020
- 2. Introduce the Strategic Plan Preliminary Draft for 2017-2020 (four years)
 - Learn what's changed for 2017-2020 since the last Plan
 - Identify the main rate drivers for the 2017-2020 rate path
- 3. Discuss Next steps

REVIEW: KEY ASSUMPTIONS FOR 2015-2020 PLAN

- Maintained original 2012 Plan glide path of 4.7% for 2013-2018
 - Largest component of plan update
- Baseline Assumptions
 - Ensure current levels of service by delivering on 22 original assumptions
- Strategic Initiatives
 - 2013-2018 plan has 36 26 assumed to continue into 2019-2020
 - Three new initiatives
 - Distribution Automation (2019-2020)
 - Master Service Center Plan (2019-2020)
 - Reduction in Net Wholesale Revenue
- Efficiencies
 - Continue to deliver \$18m in annual savings
 - Identify additional savings opportunities through benchmarking efforts

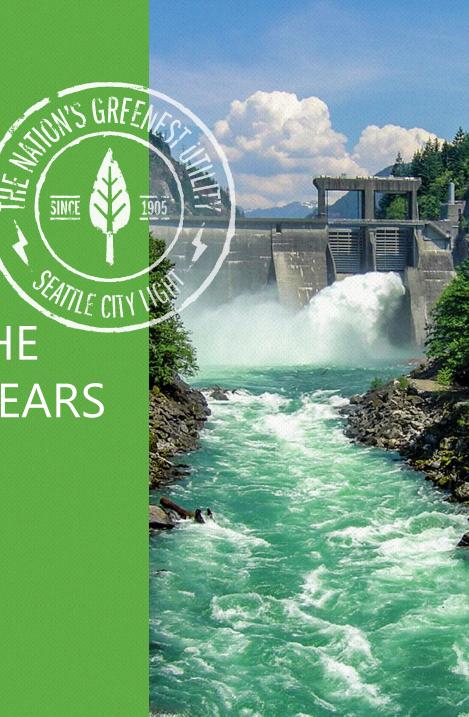
REVIEW: 2015-2020 STRATEGIC PLAN

4.4% rate trajectory for 2015-2020.





REVISED VIEW OF THE REMAINING FOUR YEARS OF THE CURRENT STRATEGIC PLAN



SINCE

WHAT'S CHANGED IN THE REMAINING FOUR YEARS OF THE EXISTING PLAN?

1. Lower retail sales

New load forecast down ~1.5%

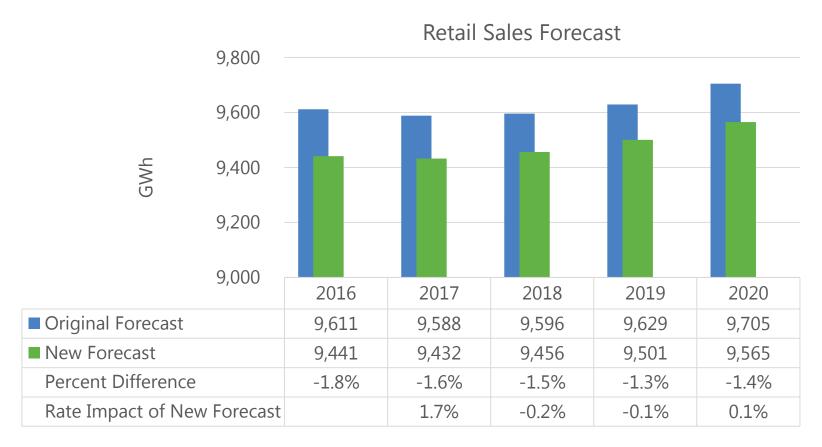
Higher O&M and net power costs

- Lower CIP cost shifts labor and overhead cost to O&M.
- Higher power costs (mostly BPA which is passed through)

3. Debt service savings

Lower interest rates, refunding savings

RETAIL SALES FORECAST



Significant 2017 rate impact from new retail sales forecast.

FINANCIAL CHANGES 2017-2020

| Change in: | 2017 | 2018 | 2019 | 2020 |
|------------------------------|----------------|----------------|--------------|--------------|
| Debt Service Coverage | (\$15.3) | (\$12.3) | (\$9.3) | (\$15.2) |
| Power, Net | \$10.9 | \$10.4 | \$10.9 | \$8.4 |
| O&M | \$4.7 | \$13.7 | \$21.7 | \$23.0 |
| <u>Other</u> | <u>(\$2.5)</u> | <u>(\$0.5)</u> | <u>\$0.8</u> | <u>\$4.4</u> |
| Revenue Requirement | (\$2.2) | \$11.2 | \$24.0 | \$20.5 |
| less BPA (passed through) | (\$6.9) | (\$7.5) | (\$6.8) | (\$9.8) |
| Adjusted Revenue Requirement | (\$9.1) | \$3.7 | \$17.2 | \$10.7 |
| Net Rate Impact | -1.1% | 1.6% | 1.4% | -0.5% |

DEBT SERVICE DRIVERS DETAIL 2017-2020

- Significant Savings on 2014 and 2015 Debt Issues compared to 2014 Plan
 - Around \$8 Million Annual Savings
- Planned \$100M Variable Rate Issues in 2016 and 2017
 - Around \$2-\$3 Million Expected Annual Savings
- Slightly offset by higher overall Debt Issue to fund the capital program

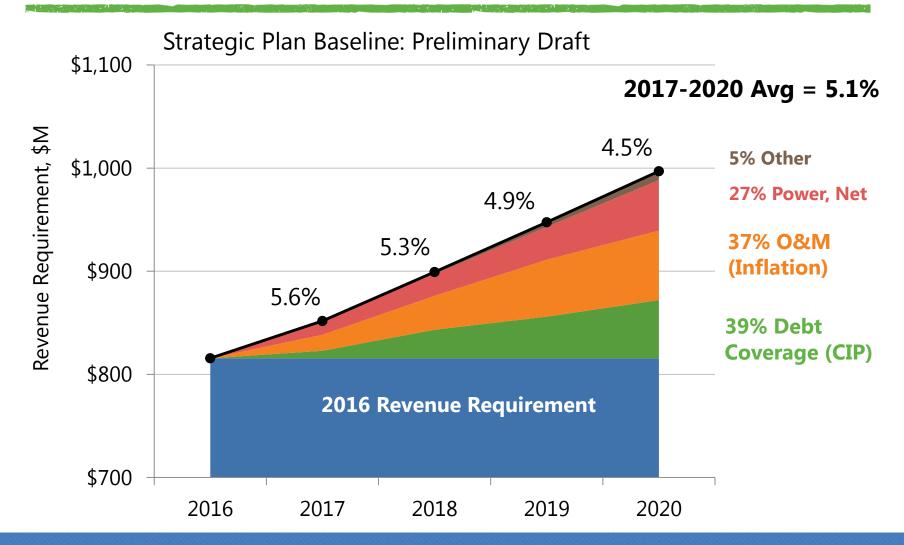
POWER COST DRIVERS DETAIL 2017-2020

- Main power cost change is the BPA power and transmission rate change.
 - Pass-through effective October 1, 2015 automatically incorporated this cost increase in rates.
- Higher long-term contract net costs comprise most of the remainder.
 - Priest Rapids Reasonable Portion contract and Lucky Peak Idaho Power transmission costs

UPDATED VIEW OF 2017-2020 RATE PATH



2017-2020 RATE DRIVERS



PRELIMINARY DRAFT BASELINE: DETAIL

| \$M | 2016 | 2017 | 2018 | 2019 | 2020 |
|---------------------|---------------|---------------|---------------|---------------|---------------|
| Debt Coverage | \$368.4 | \$375.8 | \$396.1 | \$408.8 | \$424.9 |
| Power Costs | \$188.8 | \$203.0 | \$210.0 | \$220.6 | \$237.8 |
| O&M | \$247.0 | \$262.5 | \$279.9 | \$302.2 | \$314.4 |
| Other | <u>\$11.4</u> | <u>\$10.5</u> | <u>\$13.3</u> | <u>\$15.8</u> | <u>\$20.0</u> |
| Revenue Requirement | \$815.6 | \$851.8 | \$899.3 | \$947.5 | \$997.1 |
| Retail Sales (GWh) | 9,441 | 9,432 | 9,456 | 9,501 | 9,565 |
| Avg. Rate (¢/kWh) | 8.6* | 9.0 | 9.5 | 10.0 | 10.4 |
| Rate Change | | 5.6% | 5.3% | 4.9% | 4.5% |

^{*} After BPA pass-through rate increase.

SERVICE LEVEL EXPECTATIONS UNDER BASELINE

Power Supply and Environment

- Provide clean, reliable electricity to over 400,000 Seattle and franchise city customers
- Operate, maintain and improve owned generation facilities
- Environmental and wildlife habitat mitigation
- Strong conservation program and compliance with I-937 renewables requirements
- Maintain greenhouse-gas neutrality
- Hazardous waste/Superfund cleanup and restoration of hundreds of acres of land

Customer Service

- Implement and maintain a modern customer metering and billing system
- New service connections completed in 40-60 days

Infrastructure and Support

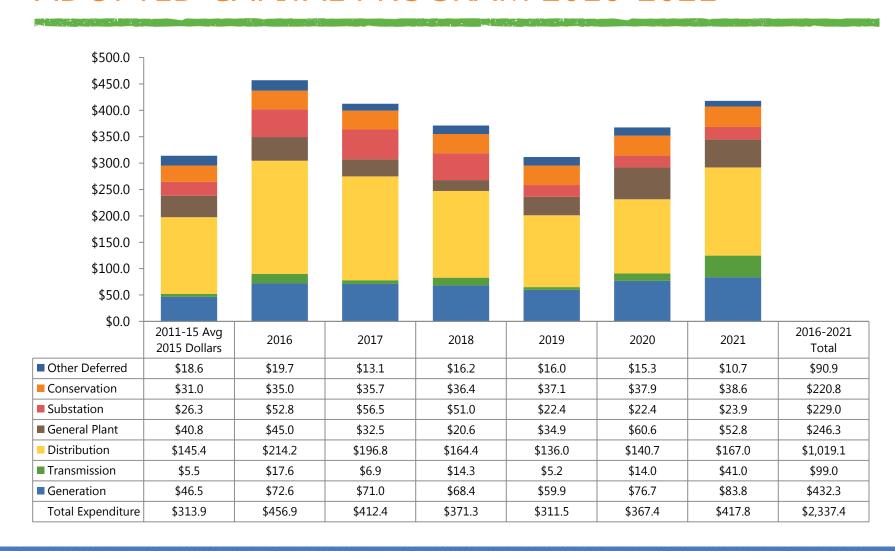
- Maintain and upgrade production, transmission and distribution systems
- Support utility-wide IT infrastructure and new Technology Deployment
- Compliance with all federal regulatory requirements

SERVICE LEVEL EXPECTATIONS UNDER BASELINE

Reliability

- Reliable service with minimal outages (SAIDI and SAIFI)
- 14 large substations and ~3,000 miles of transmission and distribution lines
- A highly reliable network system serving downtown Seattle
- 500-plus miles of annual tree trimming along power lines
- Inspection and treatment of 108,000 poles and annual replacement of 1,800 poles
- LED streetlight replacements and prompt streetlight repair response.
- An apprenticeship program that hires and trains 10-20 new apprentices per year
- An outage management system that provides customers with critical information during outage events

ADOPTED CAPITAL PROGRAM 2016-2021



MANDATORY NEW EXPENDITURES

- Known new non-avoidable O&M and capital expenses that are **not** reflected in current baseline.
 - Call Center allocation (responding to customer calls)
 - City Projects
 - Storm water compliance (prevent materials leaching into drainage systems)
 - Dam safety (FERC regulation)
 - NERC Critical Infrastructure Protection (CIP V5)

NEXT STEPS

- City Light present Strategic Plan proposal with rate trajectory for 2017-2022
- Fully flesh out any required changes to existing four years and add expectations for two new years
- Focused on Strategic Plan goals
 - Improve customer experience and rate predictability
 - Increased workforce performance and safety practices
 - Enhance organizational performance
 - Continue conservation and environmental leadership



OUR VISION

To set the standard—to deliver the best customer service experience of any utility in the nation.

OUR MISSION

Seattle City Light is dedicated to exceeding our customers' expectations in producing and delivering environmentally responsible, safe, low-cost and reliable power.

OUR VALUES

Excellence, Accountability, Trust and Stewardship.



