



## Commercial & Industrial Programs

Financial incentives and technical advisory services to reduce your operating costs, lower expenses, and assist with building performance compliance.

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**If it saves electricity, it's likely we can help pay for it. Seattle City Light has instant discounts, rebates, and incentives to help meet your energy-efficiency goals:**

- Instant discounts from participating distributors for efficient LED lighting and heating, ventilation and air conditioning (HVAC) equipment.
- Rebates for the purchase of qualified energy-saving equipment.
- Cash incentives for lighting, HVAC, refrigeration, and building envelope retrofits customized to your project.
- Performance-based incentives for holistic Operations and Maintenance (O&M) and capital equipment upgrades.

**City Light pays up to 70% of project cost based on estimated kilowatt-hour savings for your project.**

Customers are eligible for FREE site assessments and technical advice to help identify energy-saving measures that cut operating costs. We've helped hundreds of companies increase efficiency and save money on their bills. We'd like to improve your bottom line, too! Contact an Energy Advisor TODAY!



**Seattle City Light**

## City Light offers a comprehensive portfolio of energy-efficiency programs and multiple pathways to receive rebates and incentive dollars.

**Instant discounts:** Lighting to Go instant discounts are applied at purchase when you shop at participating distributors across the region, so there's no pre-approval or paperwork needed. HVAC+ Program — works with distributors to improve access to high-performance, high-efficiency equipment for all Seattle City Light commercial and industrial customers. AHRI Certified™ high-efficiency equipment is readily available from participating distributors at competitive prices for customer projects, including retrofit, new construction, and even emergency replacement.

**Rebates:** City Light offers rebates that do not require pre-approval. To initiate an application, submit qualified purchases within 90 days of purchase date in our online form for "Simple Business Rebates".

**"Custom" or "Calculated" Incentives:** Incentives for many upgrades are dependent on the specific installation at your facility. Most "custom" incentives are quickly determined once project details are processed through an incentive calculator and our Energy Management Analysts (EMAs).

### Some of the most common energy-efficiency measures we support with incentives and the program pathway available for each.

Incentives are also available to business customers for many more efficiency measures. We can work with you on virtually any project that demonstrates electricity savings while paying up to 70% of project costs!

	Instant Discounts	Rebates	Custom	Performance-Based
Indoor and Outdoor Commercial LED Lighting Upgrades	X		X	X
Lighting Controls: Occupancy/Daylighting Sensors or Network Lighting Controls			X	X
High-Efficiency AHRI Certified Packaged HVAC Units and Chillers	X		X	X
HVAC Control System Upgrades and Optimization of Existing Systems			X	X
Variable Speed Drives (VSDs) for Fans, Pumps and Motors			X	X
Connected Thermostats, Hotel Room Controllers, and Advanced Rooftop Controls		X	X	
Grocery Case and Refrigeration Upgrades			X	
Data Center and IT Efficiency Improvements			X	
Industrial Process Improvements			X	
Compressed Air System Optimization and VSD Air Compressors			X	
Commercial Kitchen Equipment and Ventilation Hoods		X	X	
Building Envelope Improvements (Window and Insulation)			X	X
Fan and Pump System Improvements			X	X
Sequence of Operations, Scheduling, and Programming			X	X

## Performance-Based Incentives

Incentives for improvements that involve multiple systems or have complex interactive effects that complicate estimating energy savings, but typically reduce consumption by 5% – 15% or more.

**The Existing Building Commissioning (EBCx)** program provides incentives for retro-commissioning (RCx) or monitoring-based commissioning (MBCx) of your building's existing systems. Commissioning optimizes building systems to improve occupant comfort and energy efficiency. Participants receive a guaranteed base incentive and are eligible for additional incentives for meeting a performance threshold.

**The Deep Retrofit Pay for Performance (P4P)** program provides incentives for installing energy-efficient capital measures. Customers can receive incentive payments over three or five years for verified energy savings. P4P pays a set incentive amount for the total energy saved at the electric meter, rather than separate incentives for different measures. This allows for more flexible and creative projects, helping you to find even more ways to save

**The HVAC Major Controls** measure offers financial incentives for completing a comprehensive HVAC controls upgrade. There is a guaranteed base incentive after installation and successful verification. An additional performance incentive is given after the controls are in place for at least 10-12 months and the minimum savings target is met.

## How to Participate

Custom and performance-based incentives — Contact us today to get started!



1  
Apply online, via email, or call:  
SCLEnergyAdvisor@seattle.gov  
(206) 684-3800



2  
Work with a City Light energy management analyst (EMA) to evaluate your project and estimate your incentive and energy savings.



3  
Complete a participation agreement with Seattle City Light.



4  
Proceed with your project.



5  
Contact your City Light EMA for final verification when work is completed.



6  
Receive incentive check!

**Supplemental Incentives** offset the administrative costs of efficiency project development and implementation. These incentives can increase funding by up to 20%.

**Designate an Energy Project Manager (EPM)** to champion and coordinate multiple energy efficiency projects in your organization and receive an additional \$0.025/ kWh saved on top of the incentive earned by your efficiency upgrade.

**Project Development Incentive (PDI)** funding provided to offset administrative costs of participating in City Light's incentive program. Eligibility dependent on date project is completed.

**Renewable Energy Services** — City Light provides carbon-neutral electricity with net-zero impact. Still we recognize that businesses want additional options for renewable energy to meet their sustainability goals. We offer several options for the purchase of renewable energy credits, installation of solar at your business, and electrification of your fleet.

## Eligibility

To be eligible for funding for a commercial or industrial retrofit project, the customer must have a nonresidential electricity account in City Light's service area. To receive an incentive (excluding rebates and instant discounts), equipment installation cannot begin, and products/equipment shall not be purchased, until the project has been reviewed and approved by City Light and there is a signed Participation Agreement with the customer. This program may change without notice and is subject to the availability of funds.



**Contact an Energy Advisor today!**

[SCLEnergyAdvisor@seattle.gov](mailto:SCLEnergyAdvisor@seattle.gov) | (206) 684-3800



# Seattle City Light

[seattle.gov/city-light](http://seattle.gov/city-light)

